



Proposed Revenue and Expenditure Budget for 2024

| INDICATOR NAME | Forecast 2024 |
|---|-----------------------|
| I. Total income of which: | 121,300,000.00 |
| 1. Operating income, of which: | 121,300,000.00 |
| a) Income from brokerage activities, of which: | 121,000,000.00 |
| - income from insurance distribution activity | 121,000,000.00 |
| - income related to the object of activity. (assistance commission, etc.) | 150,000.00 |
| b) Income from operating subsidies | 0.00 |
| c) Other operating income | 0.00 |
| 2. Financial income, of which: | 150,000.00 |
| a) interest income | 150,000.00 |
| b) other financial income (favourable differences) | 0.00 |
| 3. Extraordinary income | 0.00 |
| II. Total expenditure, of which : | 115,260,000.00 |
| 1. Operating expenses, of which: | 115,260,000.00 |
| a) Expenditure on mat. Consumables | 200,000.00 |
| b) Expenditure on inventories | 100,000.00 |
| c) Staff expenditure | 5,400,000.00 |
| d) Maintenance and repair costs | 50,000.00 |
| e) Rent expenses | 75,000.00 |
| f) Expenditure on insurance premiums | 130,000.00 |
| g) energy and water expenditure | 125,000.00 |
| h) Expenditure on commissions and fees | 0.00 |
| i) Protocol, advertising and publicity expenses | 250,000.00 |
| j) Expenditure on travel, secondments and transfers | 50,000.00 |
| k) Postal and telecommunications charges | 200,000.00 |
| l) Expenditure on banking and similar services | 135,000.00 |
| m) Expenditure on services provided by third parties | 2,500,000.00 |
| n) Expenses on commissions due to brokerage assistants | 105,270,000.00 |
| o) Expenditure on other taxes and duties | 125,000.00 |
| p) Depreciation and provisions expenses | 350,000.00 |
| q) Other operating expenses (fines, penalties, sponsorships) | 200,000.00 |
| 2. Financial expenditure of which: | 50,000.00 |
| a) Interest expenses | 50,000.00 |
| b) Other expenses (unfavourable exchange rate) | 0.00 |
| 3. Extraordinary expenses | 0.00 |
| III. Gross result | 6,040,000.00 |
| IV. Corporate tax | 966,400.00 |
| V. Net result | 5,073,600.00 |

Chairman of the Board of Directors

DAN NICULAE