

TRANSILVANIA BROKER DE ASIGURARE S.A.Calea Moldovei, Nr.13 , Bistrița, Jud. Bistrița-Năsăud, Romania, 420096Registrul Comerţului: J06/674/2006 | Cod fiscal: 19044296Capital social : 500.000 lei

Reg. number: 222/ 30.04.2025

# TO, BUCHAREST STOCK EXCHANGE S.A. FINANCIAL SURVEILLANCE AUTHORITY

### CURRENT REPORT According to Annex 12 of ASF Regulation No. 5/2018 on Issuers of Financial Instruments and Market Operations

| Report date   | April 30 , 2025  |
|---|--|
| Issuer's name   | TRANSILVANIA BROKER DE ASIGURARE S.A.                          |
| Social headquarters                                   | Bistrita, 13 Calea Moldovei street, Bistrița-Nasaud county     |
| Phone/Fax Number                                      | 0263-235900/ 0263-235910                                       |
| Unique registration code at the trade registry office | 19044296   |
| The serial number in the trade register               | J 06/674/2006  |
| Signed and paid in capital                            | 500,000 lei  |
| Regulated market                                      | The market is ruled openly, Main Segment, Standard<br>Category |

# **Important events to be reported** : *Transilvania Broker announces a strategic partnership with Kiwi Finance, the leading credit brokerage company in Romania*

Transilvania Broker de Asigurare S.A. informs investors and the general public about the conclusion of a strategic partnership with Kiwi Finance S.R.L ("Kiwi Finance"), the market leader in credit brokerage services in Romania.

This strategic partnership, which enables mutual access to both companies' nationwide networks and client database, aims to consolidate and diversify product portfolios. Each partner will act as broker for the other's products and services.

Kiwi Finance's network of nearly 300 brokers opens a significantly expanded market for Transilvania Broker — particularly in the life and property insurance segments — products with strong recurrence and long-term impact on the company's growth.

This partnership creates substantial growth opportunities for Transilvania Broker. By leveraging the cross-access to networks and client portfolios, the company's management aims to accelerate the transition from the business model traditionally dependent on MTPL, to a dynamic, diversified model with exposure to multiple financial markets of high scalability potential, fully capitalizing on the competitive advantages that have underpinned Transilvania Broker's success to date.

Autorizat de Autoritatea de Supraveghere Financiară RBK 374/17.11.2006 Înregistrat ca operator de prelucrare a datelor cu caracter personal sub numărul 23791 Telefon: +40 263 235 900 - Fax: +40 263 235 910 - Email: office@transilvaniabroker.ro



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#### About Kiwi Finance SRL

Founded in 2003, Kiwi Finance is Romania's leading credit brokerage company, having intermediated loans worth over RON 2 billion in 2024—a 19% increase compared to the previous year. The company ended 2024 with a turnover of RON 47 million. The launch of the eKIWI platform—which automates up to 70% of the brokerage process—along with the development of strategic partnerships with top-tier banks, has reinforced Kiwi's position as a key player in the Romanian non-banking financial services sector.

#### About Transilvania Broker de Asigurare S.A.

With nearly 20 years of experience in the insurance brokerage market, Transilvania Broker is one of the leading insurance brokers in Romania and the first to be listed on the Bucharest Stock Exchange's main market (since 2017). The company operates a solid national network of over 1,000 brokerage assistants and manages a diverse portfolio of products. With more than RON 1 billion in gross written premiums intermediated, Transilvania Broker offers clients convenient and efficient access to both general and life – mandatory and optional – insurance solutions, mandatory and optional.

This partnership is aligned with the company's strategy to expand and strengthen its position as an integrated financial solutions provider.

## TRANSILVANIA BROKER DE ASIGURARE S.A. Baltasiu Sorin-Stefan General manager

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