TRANSILVANIA BROKER DE ASIGURARE S.A.



Calea Moldovei, Nr.13 , Bistrița, Jud. Bistrița-Năsăud, Romania, 420096 Registrul Comerțului: J06/674/2006 | Cod fiscal: 19044296 Capital social : 500.000 lei

## Proposed Revenue and Expenditure Budget for 2023

INDICATOR NAME	Forecast 2023
I. Total income of which:	150,120,000.00
1.Operating income, of which:	150,000,000.00
a) Income from brokerage activities, of which:	150,000,000.00
- income from insurance distribution activity	150,000,000.00
- income related to the object of activity. (assistance commission, etc.)	100,000.00
b) Income from operating subsidies	0.00
c) Other operating income	0.00
2. Financial income, of which:	20,000.00
a) interest income	20,000.00
b) other financial income (favourable differences)	0.00
3. Extraordinary income	0.00
II. Total expenditure, of which :	136,115,000.00
1. Operating expenses, of which:	136,115,000.00
a) Expenditure on mat. Consumables	220,000.00
b) Expenditure on inventories	120,000.00
c) Staff expenditure, of which:	4,700,000.00
d) Maintenance and repair costs	80,000.00
e) Rent expenses	110,000.00
f) Expenditure on insurance premiums	120,000.00
g) energy and water expenditure	115,000.00
h) Expenditure on commissions and fees	0.00
i) Protocol, advertising and publicity expenses	350,000.00
j) Expenditure on travel, secondments and transfers	50,000.00
k) Postal and telecommunications charges	200,000.00
I) Expenditure on banking and similar services	125,000.00
m) Expenditure on services provided by third parties	4,250,000.00
n)Expenses on commissions due to brokerage assistants	125,000,000.00
o) Expenditure on other taxes and duties	125,000.00
p) Depreciation and provisions expenses	350,000.00
q) Other operating expenses (fines, penalties, sponsorships)	200,000.00
2. Financial expenditure of which:	50,000.00
a) Interest expenses	50,000.00
b) Other expenses (unfavourable exchange rate)	0.00
3. Extraordinary expenses	0.00
III. Gross result	14,005,000.00
IV. Corporate tax	1,960,700.00
V. Net result	12,044,300.00

## **Chairman of the Board of Directors**

## DAN NICULAE

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